

## Referral Fees

We want our customers and clients to know that there are certain partners whom we work with that we receive fees from for referrals. These are as follows:

### **Conveyancing referrals:**

For referrals to our recommended conveyancing firms, the average referral fee is £200 per referral (based on the total amount received for referrals across all offices in 2020).

### **Referrals for tenants:**

Zero Deposit Guarantee: we receive an average fee of £33 per policy (based on figures from 2021).

Ethical Introductions T/A Just Move In: we receive £20 per utility switch completed by a tenant.

### **Referrals for landlords:**

Oh Goodlord Ltd T/A Goodlord: we receive commission of £8.33 per rent and legal policy taken out by a landlord. This covers the administration, management and claim process of policies (based on total amounts received for referrals across all offices in 2021).

Zero Deposit Guarantee: we receive an average fee of £33 per policy (based on figures from 2021).

Contractors (including EPC and reference providers): the amount we receive varies depending on the contractor, however, the average fee is £13 per referral (based on total referrals from 2021).